

END-USER CONTRACT T&C

OMNIA PARTNERS



OMNIA PARTNERS NATIONAL CONTRACT
(Formerly NIPA, TCPN, NCPA & US Communities)

SurfaceWorks is a market leading innovator and manufacturer of table solutions for the built work environment. Our state-of-the-art manufacturing, products, price and service are unparalleled in the industry. Together with OMNIA Partners we help you leverage purchasing power and provide you with superior products, best pricing and outstanding delivery performance.



CONTRACT
07-123

CONTRACT PERIOD
September 21, 2022 – September 30, 2025
Option to renew for five (5) additional one (1) year periods through September 30, 2030.

CONTRACT HOLDER
Bay View Industries, dba SurfaceWorks
7821 S. 10th Street, Oak Creek, WI 53154

CONTACT INFORMATION
Abigail Graf
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- WHO CAN USE OMNIA PARTNERS
- School Districts (including K-12, Charter schools, and Private K-12)
 - Higher Education (including Universities, Community Colleges, Private Colleges, and Technical / Vocational Schools)
 - Cities, Counties, and any Local Government
 - State Agencies
 - Churches / Religious Organizations
 - Nonprofit Corporations

Public agencies must register to participate (<https://www.omniapartners.com>). Registration is free and agencies may begin using the contract immediately after registering.

PRODUCTS
Explore our products at our website (<https://www.SurfaceWorks.us>) or contact our team for a quote at swestimating@surfaceworks.us referencing OMNIA Partners Contract 07-123. You can also reach out to our sales reps via our web site: <https://www.surfaceworks.us/Find-A-Rep>.

LIST PRICE
<https://www.surfaceworks.us/resources>

DISCOUNTING

LIST PRICE DOCK DELIVERY	END-USER DISCOUNT % OFF LIST
\$1-\$35,000	48.00
\$35,001-\$99,999	50.00
\$100,000-\$149,999	52.00
\$150,000-\$224,999	54.00
\$225,000+	56.00

PAYMENT
Net 30 terms. Government commercial credit cards accepted.

ORDERING INFORMATION
Prices listed in our catalogs are delivered list prices. For orders over \$5,000 list, SurfaceWorks will prepay freight charges unless prior arrangements have been made. Delivered pricing is based upon ground transportation, business location, and dock-to-dock delivery. SurfaceWorks retains sole discretion on carrier selection for all shipments designated as delivered. All orders less than \$5,000 list are subject to a shipping and handling charge of \$175.00 net for U.S. Mainland destinations. Other U.S. destinations such as Hawaii and Alaska: freight is prepaid to mainland point of exit. Ocean freight is not included. Dealers are authorized to accept orders and perform billing on SurfaceWorks behalf for this contract. Client PO must be included with the order to show discount applied and referencing the OMNIA Partners contract number.

ANCILLARY SERVICES
Installation and Assembly pricing varies per project. These services are quoted separately through the dealer.

LET OMNIA PARTNERS CONTRACTS DO THE WORK

- OMNIA Partners (National Cooperative Purchasing Alliance) is a nationwide government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states.
- OMNIA Partners works with public agencies, who act as Lead Agencies, and competitively solicit master contracts. Contracts are awarded based on quality, performance, and most importantly pricing.
- OMNIA Partners contracts are available for use to over 90,000 agencies nationwide in both the public and nonprofit sectors including: K-12, Higher Education, City, County, State, and all Non-profit organizations.
- Following recent years acquisitions, OMNIA Partners contracts now include NCPA and Premier non-healthcare GPO.
- The OMNIA Partners competitive bid process includes:
 - The Lead Agency issues a competitive solicitation for a product or service on behalf of OMNIA Partners and all public agencies.
 - The solicitation is advertised nationally for a minimum of four weeks.
 - The solicitation contains language that allows the contract to be accessible nationally to public agencies who's state laws allow for intergovernmental contracts use (also known as "piggybacking" or "adopting").
 - Vendors respond to the solicitation with sealed responses that are recorded and publicly opened.
 - The Lead Agency evaluates the responses and awards contracts
- Becoming a part of OMNIA Partners is easy and, best of all, its FREE. Simply register your agency with OMNIA Partners at <https://www.omniapartners.com> and you can start using the contracts today!

